

November 27, 2024

Kendrick Equipment
2950 Newmarket Street
Suite 101269
Bellingham, WA 98226
Phone: +1 360 306 0904
jonathan@kendrickequipment.com

ATTN:

Asisaun Toovak

2022 Ahkovak St,

Utqiagvik, Alaska

(907) 852-5211

asisaun.toovak@utqiagvik.us

PROPOSAL

“The principal product you have to sell is the ice itself.”

– Frank J. Zamboni

Maintaining an ice surface presents a multitude of challenges. Having efficient and reliable resurfacing equipment should not be one of them. Driven by our founder’s commitment to innovation, we put our product to the test in the harsh environment it will call home. Every feature is deliberately designed to make resurfacing easier and to ensure that the end result is an exceptional sheet of ice. Built by hand. One at a time. The result is an ice resurfacing machine legendary for its quality, durability and superior performance.

INNOVATION:

Our commitment to constant innovation is an investment in the product. We apply decades of experience working with facility owners and operators into every decision we make. The incremental and continued introduction of new and better technologies to our ice resurfacing equipment facilitates savings of time and valuable resources.

QUALITY:

Zamboni sets the standard of quality to which the industry is held. The Zamboni Company holds itself to an even higher standard with ongoing assessment and meticulous quality control, resulting in products which consistently produce the finest sheet of ice even after many years of use. Our rugged four-wheel drive chassis is hand-built using strong all-welded steel tubing. Premium materials and components are used throughout. We continually collaborate with our customers to ensure the products that will ultimately end up in their facility exceed the high expectations of quality associated with our brand.

VALUE:

Zamboni has a well-deserved reputation as the Industry Leader. One which we don’t take for granted. Our products have the lowest cost of operation and maintain the highest residual value. A network of Zamboni Authorized Distributors and our own Customer Service teams provide local service and support for our products. In the world of ice, time is money and unreliable equipment can be a show-stopper. Yet another reason that worldwide, more facility operators choose Zamboni for their ice resurfacing needs. Nothing else is even close.

SAFETY STANDARDS:

Machines are engineered to meet or exceed OSHA and ANSI safety labeling requirements at time of original manufacture. In addition to digital safety information, operating instructions and service manuals being provided with the delivery of the machine, all owners/operators have access to all of these materials online at www.zamboni.com to view and download at any time.

FOR ADDITIONAL INFORMATION:

zamboni.com/options

F.O.B:
Surrey, BC, Canada

TERMS:
(\$TBD) Deposit due with purchase order, balance upon delivery.

THANK YOU:

November 27, 2024

Jonathan Norell,
Northwest Region Sales Representative

Date

Kendrick Equipment
2950 Newmarket St. #101269
Bellingham, WA 98226
Phone: +1 360 306 0904 jonathan@kendrickequipment.com

Zamboni 445 (Used LPG)	\$ 50,000.00
INSTALLED OPTIONS:	
New Mitsubishi Engine	\$ 15,000.00
UNIT COST	\$ 65,000.00
TRANSPORTATION (ESTIMATED)	\$ 15,000
NET TOTAL	\$ 80,000.00







